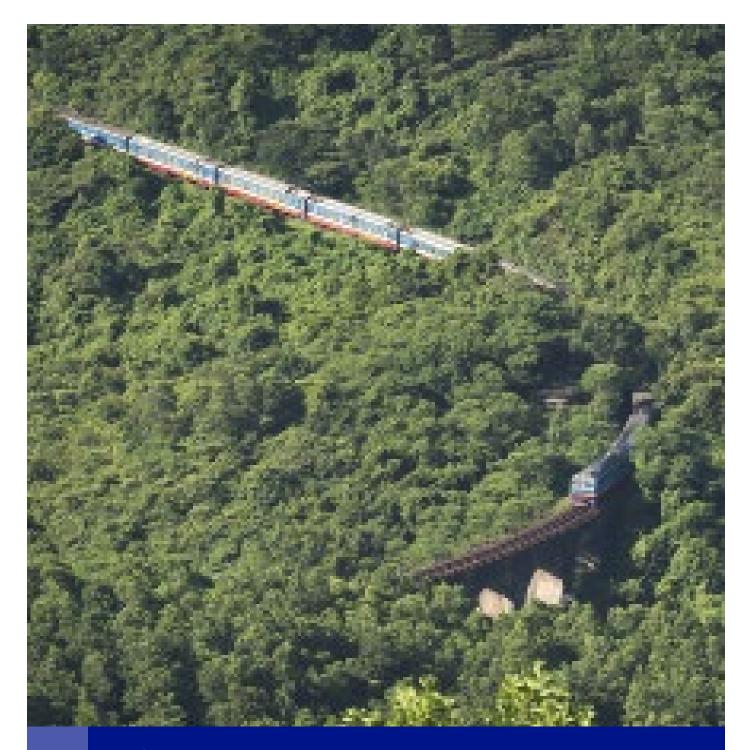
Global Capital Finance

REAL ASSETS Corporate Profile

Q1 2024



Madrid Kyiv Hong Kong



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Overview of the Firm

Offering a local presence, we bring an **Global Capital Finance** international network to our clients Who We Are Since its formation in 2000, Global International financial advisory services firm, advising public and private sector Capital Finance has completed more than clients worldwide 200 transactions, primarily international asset-based M&A transactions, totalling Specializing in renewable energy, and acnearly USD 14 billion, as well as private tive in public finance, energy, transportaplacements of debt, restructurings, and tion, infrastructure and real estate strategic advice. Advising a global base of clients on matters of corporate finance, corporate strat-

Global Capital Finance's professionals have arranged asset finance transactions for capital assets and infrastructure representing well in excess of USD 50 billion in transaction volume.



egy, mergers and acquisitions, divestitures

Founded in 2000, an employee-owned

U.S. limited liability company headquar-

tered in New York with its main European office in Frankfurt, and representative offices in Madrid, Kyiv and Hong Kong.

and restructurings

We bring profound experience and a professional, institutional approach to asset-based M&A transactions



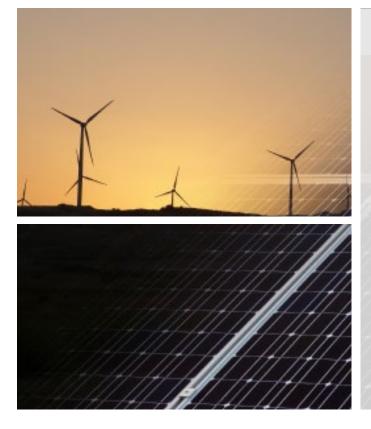
Field of Expertise: Real Assets

Origin of Expertise

Global Capital Finance has been built on the foundation of providing superior investment banking services to its clients globally as a financial advisor and arranger of structured leasing and mostly tax-oriented international asset-based transactions.

The firm's strategic focus is on M&A transactions for real assets encompassing transportation and energy, water, shipping, and real estate. Global Capital Finance will orchestrate the various aspects of any large, international asset-based transaction to ensure that all activities stay on schedule and that they are addressed at the appropriate time. Global Capital Finance has closed numerous transactions over a variety of assets, investing substantial resources in developing new asset classes and new structures.

Asset Category	Total in USD
Land-Transportation	5,832,958,845
Energy	5,913,434,363
Water	1,358,180,000
Real Estate	449,619,200
Shipping	318,550,000
Total	13,872,742,408



Services Offered

The firm is superbly positioned to offer the following investment banking services for real assets:

- Acquisition or disposition of assets
- Buy-side and sell-side financial advisory services, including comprehensive financial modeling and syndication or bid services
- Asset-based debt financing for projects involving real assets
- Corporate debt financing for asset-based companies
- Fairness opinions/valuation services
- Commercial due diligence
- Asset management services

Distinguishing Features





Global Capital Finance operates on a local level, with professionals covering all major markets.

Our strategically located branch offices and representative network grant major investment bank reach whilst retaining the personalized attention to detail and superior client service offered by a specialized boutique.

Our experienced staff with proficient language capabilities (including English, German, Spanish, French, Italian, Ukrainian, Russian and Chinese) is able to bring an international network of investors (debt and equity) to every transaction.*

Premium Service



As a specialized investment banking firm, Global Capital Finance provides the highest level of client service.

The firm is available for direct, face-to-face involvement in its advisory role (i) during all stages of a transaction and (ii) to assist its clients with their financing programs and overall approach to financing real assets.

Mid-market companies benefit from our institutional advisory process.

Structuring Capabilities

We have a deep knowledge of the tax and accounting environment in various jurisdictions.

We bring solid experience and state-of-the art financial modeling capability. Today's structured products have developed into complex and highly specialized transactions, both in terms of optimizing the economics and negotiating the documents.

Among financial advisory firms, we have one of the most accomplished structuring teams in the industry.

Distinguishing Features

Transaction Experience

We have a demonstrated track record of successfully structuring, documenting and closing complex transactions over a wide variety of assets. We have significant experience in guiding the asset appraisal process.

Our team has the expertise needed to execute asset-based transactions, including debt and equity placement, analytical support, and documentation.

Senior professionals at Global Capital Finance have completed asset-based transactions for multinational corporations and governmental agencies on a global scale.

Culture of Innovation

Global Capital Finance and its professionals are known in the market as innovators, developing solutions to our clients' financing needs as they arise.

In the structured finance market, our professionals have participated in many first-of-their kind transactions in the asset-based sector.



Photo: www.njsea.com/sustainability/

Asset-Based M&A Transactions





What differentiates Global Capital Finance from its competitors is our focus on providing clients with the highest quality advice regarding the most complex issues, free from the conflicts and contradictions inherent in larger firms. Our professionals are driven and our culture is entrepreneurial and resultoriented. Our strategy is to serve a select group of clients extraordinarily well.

Scope of Services

Sell-Side Services

Whether a project or company is early stage or revenue generating, Global Capital Finance has the background and industry expertise to bring the client to an "investor ready" state and assist with identifying suitable investors and ultimately closing of the transaction:

- Determine the value of the asset to be divested
- Prepare a financial model with appropriate assumptions
- Create a detailed information memorandum
- Compose management presentation materials
- Lead a global syndication process to private equity, strategic investors, utilities, energy, and infrastructure funds
- Coordinate buyer due diligence process
- Assist the seller in evaluating offers and negotiating key transaction terms
- Facilitate consummation of the transaction in conjunction with the seller's legal and tax advisors

Buy-Side Services

Whether a transaction is specific or general, Global Capital Finance will assist both strategic and financial investors with identifying, reviewing, securing, and ultimately closing on investment opportunities that align with their investment strategy:

- Introduce projects in line with investment or development criteria
- Prepare a financial analysis
- Determine the optimal investment structure
- Submit bids
- Assist in the due diligence
- Assist in negotiating key terms



Scope of Services



Tax-Optimized Financing

Global Capital Finance is one of the world's leading providers in tax-optimized structuring for big ticket cross-border and domestic transactions. Our team has more than 30 years of experience in tax-optimization strategies and has pioneered the development of the tax-equity market, leading to many structural innovations.

We are able to provide our clients with advanced tax-optimization structuring and investment banking services with specific knowledge in quantitative optimization, legal structuring, accounting optimization, and quantitative and legal risk management.

Global Capital Finance and its professionals have arranged domestic and international tax-optimized financing transactions with respect to a variety of asset classes for multinational corporations and governmental agencies in Austria, Australia, Belgium, Canada, China, Denmark, Finland, France, Germany, Hong Kong, Hungary, Japan, Korea, Malaysia, the Netherlands, Singapore, Sweden, the U.K., and the U.S.

The market has recognized the leadership of Global Capital Finance's professionals, and their organizations received awards for "Power Deal of the Year," "Rail Deal of the Year," "Infrastructure Deal of the Year," "High Technology Deal of the Year," "European Rolling Stock Deal of the Year," and "U.S. Municipal Transport Deal of the Year" from Asset Finance International, a Euromoney Publication.

Landmark Transactions

We have completed several landmark transactions in the various aforementioned sectors

Land-Transportation	
Halifax Bank of Scotland, London, England, a leading financial institution in the UK, entered into US lease transactions for train sets operated by Virgin Rail on the	Halifax Bank of Scotland USD 519,363,000 US Leases
Cross Country Line. Global Capital Finance acted as exclusive financial advisor to Halifax Bank of Scotland.	Rolling Stock
Water	
Stadtentwässerung Kaiserslautern, Germany, a division of the City of Kaiserslautern managing the wastewater activities of the city, and Schweriner Abwasserentsorgung, Schwerin, Germany, a division of the City of Schwerin managing the wastewater activities of the city, entered into a US lease transaction for a wastewater treatment plant and a wastewater collection system.	Stadtentwässerung Kaiserslautern USD 350,430,000 US Leases Wastewater Treatment System
Global Capital Finance acted as financial advisor to Stadtentwässerung Kaiserslautern and Schweriner Abwasserentsorgung .	SRE
	Schweriner Abwasserentsorgung USD 268,840,000 US Leases
	Wastewater Treatment System

Landmark Transactions

Energy

Northleaf Capital Partners acquired a special purpose Spanish corporation holding the permits for a 493.65 MWp fixed tilt solar PV plant in Murcia, Spain, to be constructed under Spain's regulatory support scheme in line with the July 2017 Spanish auction award.

Global Capital Finance acted as exclusive financial advisor to Northleaf.

Real Estate

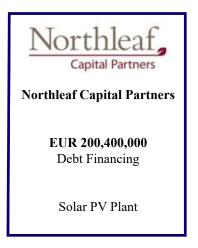
The New Jersey Sports and Exposition Authority ("NJSEA"),

Global Capital Finance acted as financial advisor to NJSEA.

Jersey City, New Jersey, USA, an authority of the State

of New Jersey entered into a US lease transaction for a

500,000 square feet convention center in Atlantic City.





New Jersey Sports and Exposition Authority

> USD 255,000,000 US Leases

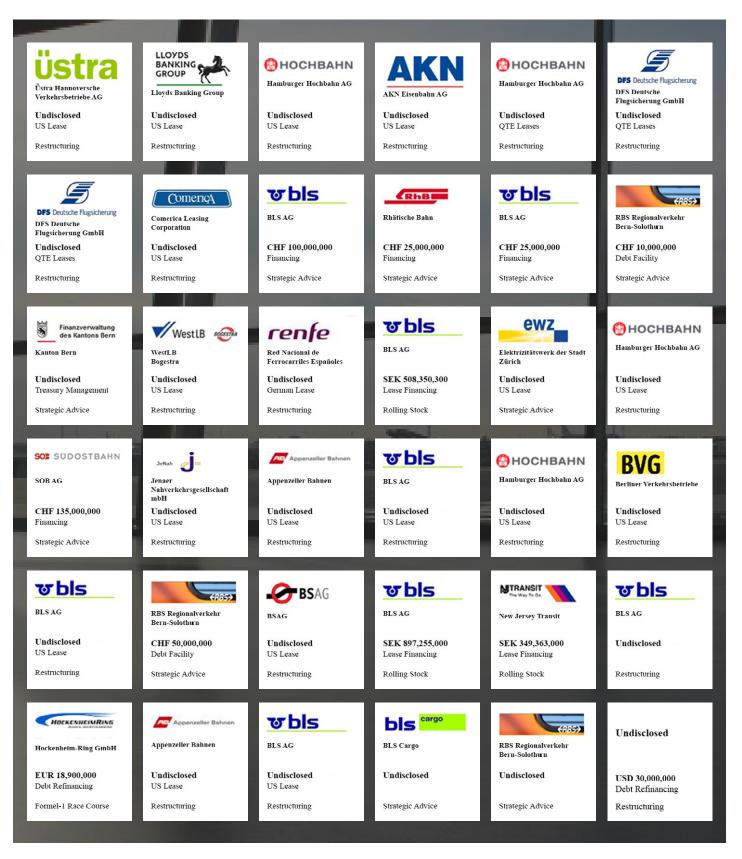
Convention Center



Shipping

Global Capital Finance provided Mitsubishi Corporation, Japan's largest general trading company, with strategic advice in connection with an investment in container ships.

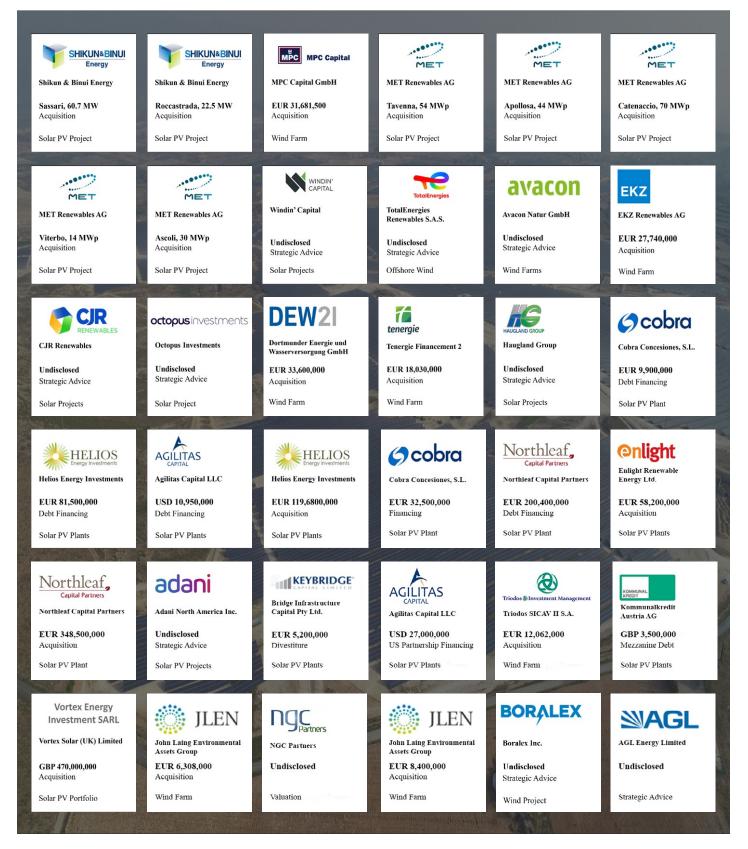
Closed Transactions in Land-Transportation*



*For transaction details, please visit www.globalcapitalfinance.com/our-experience/

(A655) RBS Regionalverkehr Bern-Solothurn	W bis BLS Cargo	WDIS BLS AG	HOCKENNELNRING Hockenheim-Ring GmbH	New Jersey Transit	💮 HOCHBAHN Hamburger Hochbahn AG
Undisclosed Strategic Advice	Undisclosed	Undisclosed US Lease Restructuring	Undisclosed Debt Restructuring Formel-1 Race Course	USD 115,700,000 French Lease Rolling Stock	EUR 198,431,000 Cross-Border Lease Rolling Stock
ABB Schweiz AG	Undisclosed	RhB Rhätische Bahn	DIS BLS Lötschbergbahn AG	😧 HOCHBAHN Hamburger Hochbahn AG	RhB Rhätische Bahn
Undisclosed Swiss Lease	Undisclosed	Undisclosed US Lease	Undisclosed US Lease	Undisclosed US Lease	Undisclosed US Lease
Restructuring	Restructuring	Restructuring	Restructuring	Restructuring	Restructuring
bls BLS Lötschbergbahn AG	😧 HOCHBAHN Hamburger Hochbahn AG	Undisclosed	New Jersey Transit	HOCHBAHN Hamburger Hochbahn AG	Halifax Bank of Scotland
Undisclosed US Lease Restructuring	USD 69,129,000 Cross-Border Lease Passenger Vessels and Ferries	Undisclosed Restructuring	USD 38,825,000 French Lease Rolling Stock	USD 166,022,000 US Lease Train Security and Ticketing Equipment	USD 91,701,000 US Lease Rolling Stock
New Jersey Transit USD 72,551,000 French Lease Rolling Stock	Halifax Bank of Scotland USD 282,854,000 US Lease Rolling Stock	Halifax Bank of Scotland USD 144,808,000 US Lease Rolling Stock	EXAMPLE San Francisco Municipal Railway USD 72,555,000 US Lease Rolling Stock	USD 64,782,000 USL ease Rolling Stock	Leipziger Verkehrsbetriebe GmbH USD 48,776,000 US Lease Rolling Stock
Essener Verkehrs - AG USD 1,393,782,000 US Lease Rail Infrastructure	Essener Verkehrs - AG USD 56,816,000 US Lease Rail QTE	Drussels International Arport Company USD 127,700,000 US Lease Baggage Handling and Airport Security Systems	Leipziger Verkehrsbetriebe GmbH USD 722,000,000 US Lease Tram Network	BVG Berliner Verkehrsbetriebe USD 35,960,000 US Lease Rolling Stock	BUCG Berliner Verkehrsbetriebe USD 129,360,000 US Lease Rolling Stock
BVG Berliner Verkehrsbetriebe USD 85,769,000 US Lease Rolling Stock	BVG Berliner Verkehrsbetriebe USD 83,696,000 US Lease Rolling Stock	Madgeburger Verkehrsbetriebe GmbH USD 103,167,000 US Lease Rolling Stock	HAVAG Itallesche Verkehrs - AG USD 98,178,000 US Lease Rolling Stock	Jetah Jenaer Nahverkehrsgesellschaft mbH USD 38,426,000 US Lease Rolling Stock	Essener Verkehrs - AG USD 25,277,000 US Lease Rolling Stock
Essener Verkehrs - AG USD 128,516,000 US Lease Rolling Stock	EXAMPLE San Francisco Municipal Railway USD 388,156,000 US Lease Rolling Stock	ABB Schweiz AG Undisclosed Restructuring	HOCHBAHN Hamburger Hochbahn AG USD 130,000,000 US Lease Train Security and Ticketing Equipment	AKN Eisenbahn AG USD 30,000,000 US Lease Rolling Stock	

Closed Transactions in Energy*

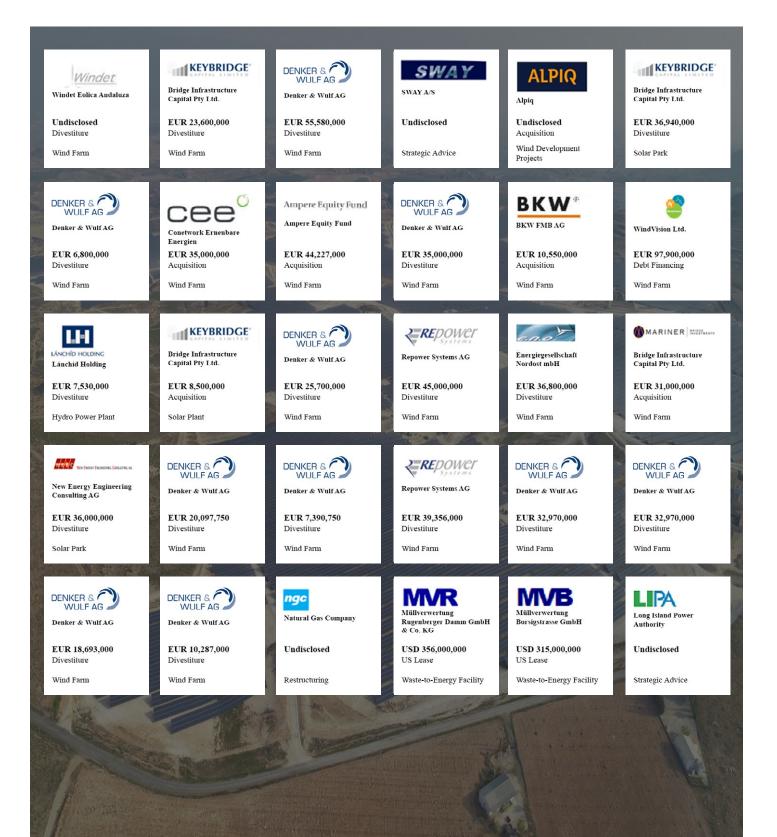


*For transaction details, please visit www.globalcapitalfinance.com/our-experience/

Closed Transactions in Energy

NRG Services		AES Dominicana	GREENTECH ENERGY SYSTEMS A/S	MVC CAPITAL Velocitius BV	MVC CAPITAL Velocitius BV
	Dravus Investment a.s. EUR 3,510,000	Undisclosed	A/S Undisclosed	EUR 5,000,000	EUR 13,400,000
Undisclosed Divestiture	Debt Financing	Unuiscloseu	Unuiscioseu	Divestiture	Divestiture
Biomass Power Plant	Solar Park	Strategic Advice	Strategic Advice	Wind Farm	Wind Farm
EOS HOLDING	ALTUS POWER MANAGEMENT Altus Power America	ПП UNION GROUP IIII	TWB Industrielle Werke	Vortex Energy Investment SARL Vortex Energy Investment	Vortex Energy Investment SARL Vortex Energy Investment
EOS Holding SA Undisclosed	Management, LLC USD 16,073,000	Union Group USD 17,000,000	Basel Undisclosed	SARL EUR 160,300,000	SARL EUR 90,000,000
	US Partnership Financing	Divestiture	Acquisition	Acquisition	Acquisition Financing
Strategic Advice	Solar PV Plants	Hydro Power Facilities	Wind Farm	Wind Farm Portfolio	Wind Farm Portfolio
IWB Industrielle Werke	BayWa BayWa	Wealth Management Capital Holding	Caisse de dépôt et placement	kieńskraftwerk Birseck AG	TWB Industrielle Werke
Basel Undisclosed Acquisition	USD 7,585,000 Acquisition	Undisclosed Valuation	du Québec EUR 644,000,000 Strategic Advice	Undisclosed Acquisition	Basel Undisclosed Acquisition
Wind Farm	Solar PV Developer	Power Plants	Offshore Wind Farm	Wind Farm	Wind Farm
			A Contraction	- 1000000	100
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Altus Power Altus Power America	Potentia Renewables Inc.	CDC Infrastructure	IWB Industrielle Werke	TWB Industrielle Werke	STADTWERKE STUTTGART Stadtwerke Stuttgart
Altus Power America Management, LLC USD 11,705,000	Potentia Renewables Inc.	CDC Infrastructure Undisclosed	Basel Undisclosed	Basel Undisclosed	Stadtwerke Stuttgart EUR 25,000,000
Altus Power America Management, LLC	Potentia Renewables Inc.	CDC Infrastructure Undisclosed Acquisition	Basel	Basel	Stadtwerke Stuttgart
Altus Power America Management, LLC USD 11,705,000 US Partnership Financing	Potentia Renewables Inc. CAD 2,863,650 Acquisition	CDC Infrastructure Undisclosed	Basel Undisclosed Acquisition	Basel Undisclosed Acquisition	Stadtwerke Stuttgart EUR 25,000,000 Acquisition
Altus Power America Management, LLC USD 11,705,000 US Partnership Financing	Potentia Renewables Inc. CAD 2,863,650 Acquisition	CDC Infrastructure Undisclosed Acquisition	Basel Undisclosed Acquisition	Basel Undisclosed Acquisition	Stadtwerke Stuttgart EUR 25,000,000 Acquisition
Altus Power America Management, LLC USD 11,705,000 US Partnership Financing Solar PV Plants	Potentia Renewables Inc. CAD 2,863,650 Acquisition Rooftop Solar PV Facilities	CDC Infrastructure Undisclosed Acquisition Offshore Wind Farm	Basel Undisclosed Acquisition Wind Farm	Basel Undisclosed Acquisition Wind Farm	Stadtwerke Stuttgart EUR 25,000,000 Acquisition Wind Farm VATTENFALL S Müllverwertung Rugenberger Damm
Altus Power America Management, LLC USD 11,705,000 US Partnership Financing Solar PV Plants	Contraction Contra	CDC Infrastructure Undisclosed Acquisition Offshore Wind Farm	Basel Undisclosed Acquisition Wind Farm Wind Farm IVB Industrielle Werke Basel Undisclosed	Basel Undisclosed Acquisition Wind Farm SSYBBACC Diffo COVOL FAIL Sybac Solar, LLC USD 4,000,000	Stadtwerke Stuttgart EUR 25,000,000 Acquisition Wind Fann WATTENFALL S Müllverwertung Rugenberger Damm GmbH & Co. KG
Afrus Power America Management, LLC USD 11,705,000 US Partnership Financing Solar PV Plants	Potentia Renewables Inc. CAD 2,863,650 Acquisition Rooftop Solar PV Facilities Undisclosed USD 110,000,000 US Lease	CDC Infrastructure Undisclosed Acquisition Offshore Wind Farm Offshore Wind Farm WV Energie AG WV Energie AG Undisclosed Acquisition	Basel Undisclosed Acquisition Wind Farm Vind Farm IVB Industrielle Werke Basel Undisclosed Acquisition	Basel Undisclosed Acquisition Wind Farm Syboc Solar; LLC USD 4,000,000 Divestiture	Stadtwerke Stuttgart EUR 25,000,000 Acquisition Wind Farm VATTENFALL Willverwertung Rugenberger Damm GmbH & Co. KG
Altus Power America Management, LLC USD 11,705,000 US Partnership Financing Solar PV Plants	Potentia Renewables Inc. CAD 2,863,650 Acquisition Rooftop Solar PV Facilities Undisclosed USD 110,000,000 US Lease	CDC Infrastructure Undisclosed Acquisition Offshore Wind Farm Offshore Wind Farm WV Energie AG WV Energie AG Undisclosed Acquisition	Basel Undisclosed Acquisition Wind Farm Vind Farm IVB Industrielle Werke Basel Undisclosed Acquisition	Basel Undisclosed Acquisition Wind Farm Syboc Solar; LLC USD 4,000,000 Divestiture	Stadtwerke Stuttgart EUR 25,000,000 Acquisition Wind Farm VATTENFALL Willverwertung Rugenberger Damm GmbH & Co. KG
Afris Power America Management, LLC USD 11,705,000 US Partnershiip Financing Solar PV Plants	Potentia Renewables Inc. CAD 2,863,650 Acquisition Rooftop Solar PV Facilities Undisclosed USD 110,000,000 US Lease Solar Park Fub Industrielle Werke	<section-header><section-header><section-header><section-header><text><text><text></text></text></text></section-header></section-header></section-header></section-header>	Basel Undisclosed Acquisition Wind Farm Wind Farm Undisclosed Acquisition Wind Farm	Basel Undisclosed Acquisition Wind Farm SPEREACC PROTOCOVOL TAIL Sybac Solar, LLC USD 4,000,000 Divestiture Solar Park	Stadtwerke Stuttgart EUR 25,000,000 Acquisition Wind Fam Wartenfall Second Rugenberger Damm GmbH & Co. KG Undisclosed US Lease Restructuring
Aftus Power America Management, LLC USD 11,705,000 US Partnership Financing Solar PV Plants	Potentia Renewables Inc. CAD 2,863,650 Acquisition Rooftop Solar PV Facilities Undisclosed USD 110,000,000 US Lease Solar Park Figure 6 WB Industrielle Werke Basel Undisclosed	CDC Infrastructure Undisclosed Acquisition Offshore Wind Farm CONSERVICE CONSERVICE WY Energie AG Wind Farm Wind Farm CONSERVICE	Basel Undisclosed Acquisition Wind Farm Wind Farm Undisclosed Acquisition Wind Farm More Equity Fund CGGM Infrastructure Fund Ampere Equity Fund GBP 273,000,000	Basel Undisclosed Acquisition Wind Farm Syboc Solar, LLC USD 4,000,000 Divestiture Solar Park	Stadtwerke Stuttgart EUR 25,000,000 Acquisition Wind Farm VATTENFALL Millverwertung Rugenberger Damm GmbH & Co. KG Undisclosed US Lease Restructuring BKW FMB AG Undisclosed

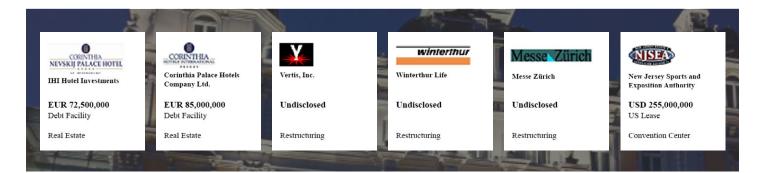
Closed Transactions in Energy



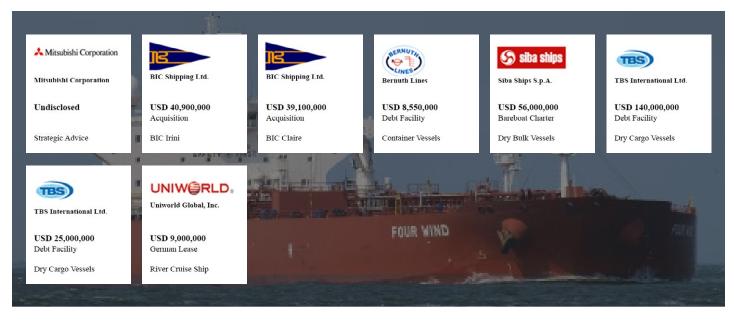
Closed Transactions in the Water Sector*



Closed Transactions in Real Estate*



Closed Transactions in Shipping*



*For transaction details, please visit www.globalcapitalfinance.com/our-experience/



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